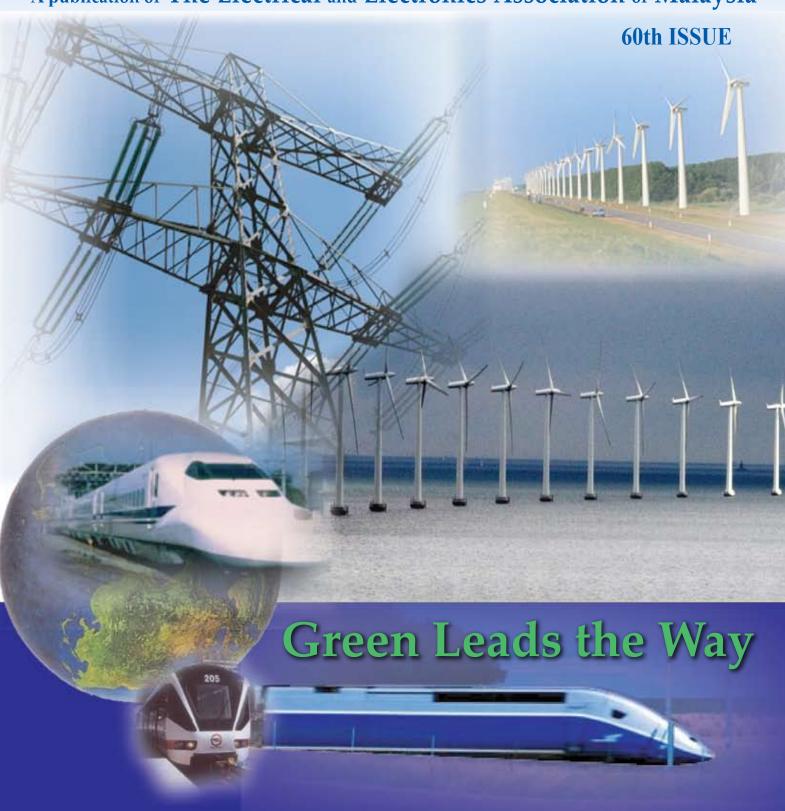
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Contents

TEEAM Activities

From the Editor's Desk Trade Visit to Elecrama 2012, India **INTRADE** Malaysia Courtesy Visit by CABC China TEEAM at SEA Golden Anniversary Dinner Council Meeting in Kuching Power - Gen Asia Korea Power Forum Column for Manufacturing Group Malaysia CIE National Committee News AFEEC/FAPECA Conference & Meeting

in Seoul Column for Engineering Construction

& Services Group

TEEAM at Asean Elenex

Networking Dinner with the Press **Table Tennis Tournament**

Seminar on Route to Become a MIEM/P.Eng

Seminar on SLDN and PPT

Press Mission to Bangkok RHVAC and E&E 2011

Column for Trading Group **Badminton Tournament**

SRMC, SIRIM & SWOs Networking

Press Conference

Fellowship Gathering Academic Excellence & Vocational

Training Awards Golf Competition State Association News **AOTS Training in Japan**

New Members Seminar on Light and Colour **Building Wiring Installer Course**

New Books in Our Library

Highlights

5

7

11

13

15

19

23

25

29

31

32

35

37

41

45

47

49

51

53

55

59

63

65

68

77

85

95

98

101

101

103

119

120

	Onica 1411 2012	-10
	200	1
10il		

ECTRONICS AS

Trade Visit to Elecrama 2012,

page 7



Courtesy Visit by CABC China page 13



Council Meeting in Kuching page 19



AFEEC / FAPECA Conference & Meeting in Seoul page 32

Information

AFFEC/FAPECA Conference & Meeting 2012 63	
Congratulatory Messages 43, 83	3, 91
RCCB – Nuisance Tripping	91
Importance of Double Insulation for Combiner	
Boxes in PV Installations	93
Guangzhou International Lighting Exhibition 2012	97
Technical Visit to MNI	103
Challenges and Opportunities in Electrical	
Industry – Part 17	105
Suitability of LED for Road Lighting in Malaysia	107
Bowling Tournament 2012	114
The Year of the Water Dragon	
Advertisers Index	116
Reader Service Information	118
Advertisement Booking Form	
Membership Application Slip	



Academic Excellence & Vocational Training Awards page 68



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TEEAM 60th Anniversary Dinner

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From The Editor's Desk



The European Financial Crisis is weighing on the rest of the world and will certainly impact on everyone. Our local political arena is currently waiting eagerly for the General Election. We have no choice but to accept the economic uncertainty. With the governmental transformation projects taking a higher gear recently, hopefully we can anticipate positive growth in the local construction industry.

Congratulations to our Sports Committee for organising successfully the TEEAM Inaugural Table Tennis Tournament in January 2012.

TNB has requested TEEAM to provide service in case of supply interruption due to customers' installation. We have sent out invitation letters to our members who like to participate in this service. We will forward our list of members interested to provide such service to TNB. TNB will prefer this service to be provided by electrical contractors.

AFEEC/FAPECA Conference & Board Meetings will be held in Hong Kong on 4th and 5th June this year. We will have a bigger delegation consisting of our President, Deputy President, Vice Presidents, Honorary Secretary, Adviser and Executive Secretary. The conference theme is "Human Resources Issues in the Electrical Contracting Industry".

We will have our AGM on 20th May this year and we wish to encourage all our members to attend this important meeting of TEEAM.

TEEAM will be celebrating the 60th Anniversary this year. Therefore a Grand 60th Dinner will be held on 8th September 2012 at One World Hotel. Once again TEEAM will be grateful to have your contribution and participation in this very important occasion.

With the great and aggressive pace of development in LED for lighting, TEEAM has taken the initiative to study the application of LED for road lighting. A Technical Report on Suitability of LED for Road Lighting prepared by TEEAM is now available and can be found in this issue of SUARA.

Last but not least, may I take this opportunity to congratulate our President Engr Fu Wing Hoong on the successful listing of his firm EITA Resources Bhd on the Main Board of Bursa Malaysia.

Regards,

Ir Chew Shee Fuee

Editor Suara TEEAM



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Tel: 603-5569 3748 / 603-5569 4553 Fax: 603-5569 3749 TEEAM 60th ISSUE

Trade Visit to Elecrama 2012, India

lecrama 2012, the 10th international exhibition of electrical and industrial electronics industry of India was set for a dazzling start on 18th January 2012 at Bombay Exhibition Centre, Mumbai, India. A powerful laser show emphasising the event theme stunned the guests at the opening ceremony. Dignitaries included Chief Guest, Mr Sushil Kumar Shinde, Minister of Power, Government of India; foreign delegates; senior industry veterans; government official and exhibitors. The 5-day exhibition was organised by the Indian Electrical & Electronics Manufacturers' Association (IEEMA).

IEEMA had been successfully organising Elecrama over the last seventeen years. The association is one of the key representatives of manufacturers of electrical, professional electronics and allied equipment. Elecrama 2012 spanned over 60,000 square meters of exhibition space with over 1,243 exhibitors. It successfully drew over 50,000 business visitors.

Delivering her welcoming address, Ms Indra Menon, Organising Chairperson of Elecrama 2012 said that the brand name Elecrama which has been nurtured by IEEMA is well recognised and is a much sought after exhibition. It promises visitors an unparalled array of technological choices. It is a platform from where people and companies launch the future.

In his opening speech, Mr Ramesh Chandak, IEEMA President shared that IEEMA was founded in 1948 and is the national representative organisation of the electrical equipment industry which covers the complete value chain in power from generation to transmission and to distribution. IEEMA along with its members will join hands together to establish and promote the "Made in India Brand" through the platform of Elecrama.

Chief Guest, Mr Sushil Kumar Shinde, Minister of Power, Government of India in his keynote address congratulated IEEMA for bringing a successful Elecrama 2012 which would go a long way in bringing all stakeholders together for the development of the Indian power industry.



Ready to "fly" - Delegates posing at the KLIA departure hall.



At the fairground – (from left) TEEAM delegates: Ms Winnie Khong (Executive Secretary), Mrs Jayshree Gorasia (Spouse), Mr Suresh Kumar Gorasia (Past President & International Affairs Chairman), Mr K Subramaniam (Council Member) and members from Power Point Electrical, Mr Andrew Lu (Marketing Manager) & Mr Peter Lu (Managing Director).

This in turn would help the nation to boost up industrial production in the country and give impetus to the national economy.

In support of Elecrama 2012, TEEAM organised a 6-member trade delegation to visit the gigantic exhibition. The vast exhibits spread over five exhibition halls. It was a good platform for global electrical companies to look at Indian products, solutions and services. There were opportunities in technology partnership, tapping investment prospects and adding value to their business portfolio. Delegates were impressed by the vast range of exhibits and the innovative technologies displayed.

For the first time, IEEMA organised a "Reverse Buyer Seller Meet" programme during the exhibition for business matching meetings. Some 350 foreign delegates from Africa, Latin America, CIS and Asean had formal meetings scheduled with equipment sellers from India.

TEEAM wishes to record its appreciation and thanks to IEEMA for their warm hospitality during the delegates' stay in Mumbai.

India Power Opportunities at a Glance

- India's projected demand for investment in infrastructure by 2017 stands at an astounding US \$1,025 billion of which US \$300 billion is in power sector alone.
- India's energy demand has grown an average of 3.6% per annum over the past 30 years and is expected to cross 950,000 MW by 2030.
- India is adding about 100,000 MW into its installed generation capacity by 2017.
- Grid modernisation and distribution reforms to reduce electricity T&D losses from 28% to 15% offers a large opportunity to specialised manufacturers.
- India expects to generate 10% of its generation target through renewable energy sources.
- India has created a Smart Grid forum under the aegis of Ministry of Power, and is in the process of developing a Smart Grid plan.



All smiles – (from left) Ms Anastasia Rachman and Mr Rajesh Rajan of Hensel, Mr K Subramaniam (TEEAM Council Member), Mr Peter Lu (TEEAM Member) and Mrs Jayshree Gorasia (Spouse).



VIPs seated on stage – Business opportunities in India were highlighted on Commerce Day.



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..... Continue Trade Visit to Elecrama 2012, India



Thank you — (left) Mr Suresh Kumar Gorasia (TEEAM Past President & International Affairs Chairman) presenting a token of appreciation to Ms Indra Menon (Elecrama Chairperson). Looking on are (from left) Mr K Subramaniam (TEEAM Council Member), Mrs Jayshree Gorasia (Spouse) and Mr Anil Saboo (IEEMA Exco Member).



Networking — (left) Mr M M Phadke (Joint General Manager of L & T) posing with Mr & Mrs Suresh Kumar Gorasia (TEEAM Past President & International Affairs Chairman).



Appreciation – (left) Mr Ramesh Chandak (IEEAM President) receiving a memento from Mr Suresh Kumar Gorasia (TEEAM Past President & International Affairs Chairman). Looking on are (from left) Mr Peter Lu of Power Point Electrical, Mr K Subramaniam of Kejuruteraan Suria and Mr Andrew Lu of Power Point Electrical.



Sharing a light moment – (from left) Mr K Subramaniam (TEEAM Council Member), Mr Suresh Kumar Gorasia (TEEAM Past Presient & International Affairs Chairman) and Mr Anil Saboo (Managing Director of Elektrolites Power).



At L&T booth – (from left) Mr K Subramaniam (TEEAM Council Member), Mr Suresh Kumar Gorasia (TEEAM Past President & International Affairs Chairman), Mr S C Bhargava (Executive Vice President of L&T) and Mr Jimmy Wong (General Manager of Tamco).



At Hensel booth – (from left) Mr Subhendu Dey & Ms Anastasia Rachman of Hensel and Mr Peter Lu & Mr Andrew Lu of Power Point Electrical.

Reverse Buyer - Seller Meet (RBSM)









Delegates participating in the RBSM programme meeting Indian electrical equipment sellers.







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TEEAM 60th ISSUE

INTRADE Malaysia

international Trade Malaysia (INTRADE), is the annual international trade and export exhibition organised by the Malaysia External Trade Development Corporation (MATRADE) to enhance networking, business matching, exchange of ideas and inspiration among the business communities of different countries, especially those who are seeking to venture into the global market. Themed "The One Place for International Trade", INTRADE Malaysia 2011 brought ten highlighted industries together on one platform. It is a concept designed to meet the needs of importers and exporters alike, closely aligned to the pulse of the most vibrant export industries in Asean.

Known as Asean's leading general trade fair, INTRADE Malaysia features only industries, products and services which are export-ready. The Minister of International Trade & Industry, Malaysia, YB Dato' Sri Mustapa Mohamed officiated the opening of INTRADE Malaysia 2011.

Exhibitors' profile covered electronics and electrical, food & beverages, furniture & fittings, gifts, souvenirs & jewellery, information & communications technology, machinery & equipment, healthcare, pharmaceuticals, toiletries & cosmetics, professional services, rubber products and wood products.



INTRADE Malaysia 2011 Opening – Strong support from the industry.

MATRADE through its 40 offices worldwide matches the needs of international buyers with Malaysian SME suppliers. SMEs get to meet various trade buyers who have expressed interests in their product range. Successful negotiations can lead to them expanding into the global market.

INTRADE Malaysia 2011 provided an interactive platform for business leaders, entrepreneurs and investors to gain insights into global business prospects and opportunities, to network and establish collaboration towards gaining a competitive edge in the challenging global market.

A 10-member TEEAM delegation headed by Ir Steven Ng Khoon Hwa (Deputy President) attended the opening ceremony of INTRADE Malaysia 2011. TEEAM also participated as an exhibitor in this annual MATRADE event.

During the exhibition, TEEAM signed an MOU with The Federation of Electrical & Electronics Suppliers & Manufacturers of the Philippine Inc (PESA). The aim is to mutually promote cooperation in the electrical and electronics industry between Malaysia and Philippines.

It was a fruitful event for business meetings at INTRADE Malaysia 2011.



with Mr Peter Mangasing (PESA President)



MOU sealed - A group photo taken after signing the MOU.



MOU signing - MOU Signing in progress. (centre) YB Dato' Sri Mustapa Mohamed (Minister of International Trade and Industry Malaysia) witnessing the signing ceremony.



Thank You – (4th from left) Ir Steven Ng Khoon Hwa presenting a souvenir to Mr Peter Mangasing (PESA President).



















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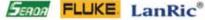












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TEEAM 60th ISSUE

Courtesy Visit by CABC China

hina-ASEAN Business Council (CABC) is one of the five main dialogue cooperation mechanisms between China and ASEAN. It was officially established on 1st November 2001. Since the Council was founded, it has been working on China-ASEAN trade and economic cooperation.

On 23rd September 2011, the Executive General Secretary of CABC Chinese Secretariat, Mr Xu Ningning, a famous ASEAN business expert of China, visited TEEAM. He was accompanied by a Liaison Officer, Ms Jennifer Liu. On hand to receive them were TEEAM officials, Engr Fu Wing Hoong (President), Mr Suresh Kumar Gorasia (Past President & International Affairs Chairman), Mr Ho Khai Hong (Honorary Secretary) and Mr Jack Soon Lee Hock (Assistant Honorary Secretary).

Both parties exchanged market information and hoped to promote trade and economic cooperation between China and Malaysia.

Aims and Functions of CABC

CABC's objectives are:

- * Promote the enterprises' dialogues and cooperation between China and ASEAN.
- * Maintain the trade relations between China and ASEAN
- * Promote the economic developments in ASEAN and China and the building of China-ASEAN Free Trade Area.

In order to achieve the objectives above, CABC has planned the following actions:

- * Offer the service of providing trade information for its members.
- * Hold regular business forums, exchange experience on trade, and discuss how to

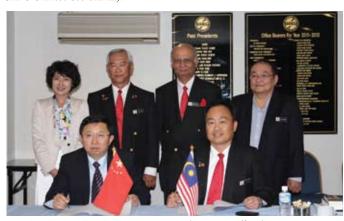
eliminate the obstacles hindering further cooperation on both sides.

- * Promote exhibition held by both parties.
- * Strengthen the visit, personnel training and other modes of communication of business delegations on both sides.
- * Offer legal services including mediation and arbitration for both parties to resolve trade disputes effectively in a friendly atmosphere.

CABC fully plays the role of bridge and link for holding meetings with ASEAN Secretariat, related China government departments and industry associations, relevant provincial and municipal governments.



including mediation and arbitration exchanging document with Mr Xu Ningning (Executive Secretary General of for both parties CABC Chinese Secretariat).



For the album – CABC visitors posing with TEEAM officials.

MOU Signing

During the above visit, CABC Chinese Secretariat and TEEAM signed a Memorandum of Understanding (MOU) to jointly promote cooperation in the electrical and electronics industry between China and Malaysia. Both parties shall share information regarding local policies and trade regulations, market

information and exchange publications for mutual benefit.

TEEAM President, Engr Fu Wing Hoong signed on behalf of TEEAM while Mr Xu Ningning representsed the CABC Chinese Secretariat. A group photo and exchange of souvenirs capped off the visit.



..... Continue INTRADE Malaysia



Business meeting – PESA members with (far right) Mr Ryan Wong (Sales Manager of Electrical Components).



Show of support – (from left) Mr Ho Khai Hong (TEEAM Honorary Secretary), Mr Yap Ching Kiat (TEEAM Vice President), Ir Wong Loo Min (ACEM President) and Ir Steven Ng Khoon Hwa (TEEAM Deputy President) at the opening.



Officials at TEEAM Booth – (from left) MrSureshKumarGorasia (PastPresident & International Affairs Chairman), Ms Sherly Cheong (Secretariat Staff) and Mr Ho Khai Hong (Honorary Secretary).





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TEEAM at SEA Golden Anniversary Dinner

he Sarawak Electrical Association (SEA) celebrated its 50th Golden Anniversary on 27th November 2011. A grand dinner was organised at the Thian Court Restaurant, Crown Square, Kuching. TEEAM was invited to the grand dinner. A delegation of 30 members from the TEEAM Council, spouses and Secretariat staff flew to Kuching to join the SEA's celebration.

At the dinner, Guest of Honour, Deputy Works Minister, YB Dato' Yong Khoon Seng called on stakeholders in the electrical and electronics industry to support the government's green initiatives towards a better environment for all. He said going green had become a global trend and Malaysians should also do their part in environmental conservation. He hoped that associations will encourage the public to start using environment friendly or power efficient products in their daily life. These efforts will go a long way in saving mother earth and at the same time create business opportunities for all.

SEA Chairman, Mr Francis Chew Joon Fah in his dinner speech, urged the government to monitor and control the sale of poor quality electrical products in the market to protect consumers' safety. The association will organise educational activities to create safety awareness.

TEEAM President, Engr Fu Wing Hoong echoed SEA Chairman's called on refraining from dealing in sub-standard electrical products. In his speech at the dinner, he said that of great concerns were undersized cables, fake SIRIM stickers and low quality products. He said, "although prices are important factors

in our purchasing consideration, we should not trade off quality and safety for lower prices. We in the electrical fraternity should be a good role model and have good business ethics in promoting the use of genuine and safe products." Highlights of activities for the night were cake cutting ceremony, presentation of long service awards, lucky draws and taekwondo performance. It was a joyous and memorable celebration. Syabas and well done to the SEA Dinner Organising team.



Congratulations! - Happy 50th Anniversary to SEA.



Cheers – SEA officials proposing a toast.



For the album – TEEAM Council Members posing with SEA officials.



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..... Continue TEEAM at SEA Golden Anniversary Dinner



Thank You — (left) Engr Fu Wing Hoong (TEEAM President) receiving a souvenir from Mr Francis Chew Joon Fah (SEA Chairman). Looking on is Mr Then See Wee (SEA Past Chairman and Dinner Organising Chairman).



For the album – (from left) Mrs & Mr T Sundararaju (TEEAM Council Member), Mr Perumal Vengadasalam (TEEAM Council Member), Ir Chew Shee Fuee (TEEAM Vice President) & Mrs Lily Chew and Mr & Mrs Leong Kam Meng (JBEEA President).



Networking — (from left) Mr David Chong Ah Nyap (TEEAM Vice President), Ir Steven Ng Khoon Hwa (TEEAM Deputy President), Mr Yap Ching Kiat (TEEAM Vice President), Mr Ho Khai Hong (TEEAM Honorary Secretary), Mr Peter Lu (SEA Member), Mr Woo Soo Poo (PES President), Mr Chan Kaim Sam (PEA Deputy President), Mr Jack Soon Lee Hock (TEEAM Assistant Honorary Secretary) and Mr Wong Chin Cheong (TEEAM Honorary Treasurer).



At the VVIP table – (from left) Mr Then See Wee (SEA Past Chairman and Dinner Organising Chairman), YB Dato' Yong Khoon Seng (Guest of Honour), Francis Chew Joon Fah (SEA Chairman), Engr Fu Wing Hoong (TEEAM President) and Mr Ling Chick Ngai (SEA Honorary Permanent Chairman).



Friendship – (from left) Mr Chan Kaim Sam (PEA Deputy President), Ir Chang Yew Cheong & Mr Chong Yoon Koon (TEEAM Council Members), Engr Fu Wing Hoong (TEEAM President), Mr Francis Chew Joon Fah (SEA Chairman), Mr Ooi Eng Guan (TEEAM Council Member) and Mr Ho Khai Hong (TEEAM Honorary Secretary).



For the album – (from left) Mr Lawrence Lai Kun Hoong & Ir Chang Yew Cheong (TEEAM Council Members), Ms Sherly Cheong & Ms Clover Tay (TEEAM Staffs), Mr Ooi Eng Guan (TEEAM Council Member) and Mr Chong Yoon Koon (TEEAM Council Member) and his family.



Networking – (from left) Mr Lawrence Lai Kun Hoong (TEEAM Council Member), Mr Wong Chin Cheong (TEEAM Honorary Treasurer), Mr Chan Kaim Sam (PEA Deputy President), Ir Chang Yew Cheong (TEEAM Council Member), Mr Yap Ching Kiat (TEEAM Vice President), Mr Ho Khai Hong (TEEAM Honorary Secretary), Mr Choong Yoon Koon (TEEAM Council Member), Mr Peter Lu (SEA Member), Engr Fu Wing Hoong (TEEAM President), Mr Francis Chew Joon Fah (SEA President), Ir Steven Ng Khoon Hwa (TEEAM Deputy President), Mr Ooi Eng Guan (TEEAM Council Member), Mr Woo Soo Poo (PES President), SEA Committee Member and Mr Jack Soon Lee Hock (TEEAM Assistant Honorary Secretary).



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Council Meeting in Kuching

The TEEAM council organised its meeting in Kuching for the second time. The meeting was held on 27th November 2011 and it was hosted by the Sarawak Electrical Association (SEA) at its premises. The trip to Kuching by the TEEAM Council was in conjunction with SEA golden anniversary celebration. It is hoped that closer ties are forged with SEA members through networking and exchange of ideas.

During the stay in Kuching, the Council also made a trip to Annah Rais Long House and Hot Spring. Two rounds of golf were also orgainsed at the Sarawak Golf Club. The Council also visited the Borneo Convention Centre.

The TEEAM Council puts into record its appreciation to SEA for the warm hospitality. It was a memorable networking trip for all.



Strong participation – SEA members at the TEEAM Council Meeting.



For the album - TEEAM Council meeting in progress.



Meeting in progress - The Council engrossed in discussion.



For remembrance – Group photo taken at SEA premises.



Leisure time – Group photo taken at Borneo Convention Centre.



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..... Continue Council Meeting in Kuching



Welcome – Arrival at Kuching airport.



Sight-seeing - Visit to Annah Rais Long House.



Welcome dinner – (from left) TEEAM Council Members: Mr Siew Choon Thye, Ir Chang Yew Cheong, Mr Ooi Eng Guan, Mr Wong Chin Cheong, Mr David Chong Ah Nyap, TEEAM staffs: Ms Clover Tay & Ms Sherly Cheong and TEEAM Council Member, Mr Jack Soon Lee Hock.



 $\textbf{\textit{Shopping}} - \textit{\textit{TEEAM officials, spouses \& staffs buying handicrafts}.$





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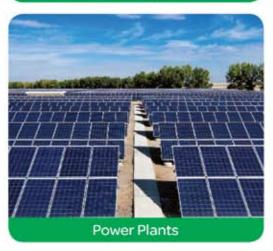
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Power-Gen Asia

Power-Gen Asia 2011, the 19th premier conference and exhibition for the power generation, transmission and distribution industries in South East Asia, was held from 27th to 29th September 2011 at Kuala Lumpur Convention Centre, Malaysia. The event was organised by PennWell Corporation and TEEAM was one of the supporting organisations.

The high-powered conference addressed and discussed strategic and technical issues surrounding the challenges ahead for regional governments and the industries. It covered a broad range of topics over four conference tracks, namely:

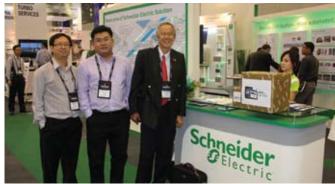
- Trends, finance & planning
- Environment challenges, fuel options, power grid & distributed generation
- Power plant technologies
- · Operation, optimisation & servicing

A diverse range of topics were discussed by an equally broad range of international speakers, from traditional fossil fuel technology to the developments in green and renewable power generation. Nuclear power in Malaysia was also in the panel discussion which drew great interest among the delegates. The strategic and technical content of the conference provides great information and educational opportunities for all power industry executives to observe, learn and update their skills and knowledge of emerging technologies and key topics that will affect the future of the region's power generation industry.

There is serious focus on energy efficiency now and Malaysia is looking at implementing energy efficiency vigorously and is now in the process of enacting the energy efficiency and conservation law. The Malaysian government will continue to further enhance sustainable development of the energy sector through an optimal energy mix and improving the performance of the transmission system, to enable it to contribute towards strengthening economic growth.

The event attracted a full house of exhibiting companies with over 150 organisations from 50 countries. They showcased a wide range of products and services with the latest technology in power generation, transmission & distribution; and renewable & sustainable energy.

Power-Gen Asia 2011 was a good platform for display of products and services, excellent networking opportunity and an experience for developing the skills and knowledge of the power industry professionals. It was certainly a fruitful event for all who attended.



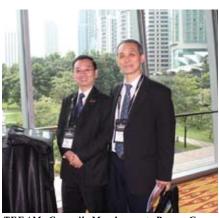
At Schneider Electric booth – (from left) Ir Chang Yew Cheong (TEEAM Membership Recruitment Chairman), Mr Philip Tang Tung Kee (TEEAM Council Member) and Ir Chew Shee Fuee (TEEAM Vice President).



Hoping to be the winner – Ir Chew Shee Fuee (TEEAM Vice President) filling in a contest form. Helping him is Mr Philip Tang Tung Kee (TEEAM Council Member and Country Manager of Schneider Electric).



Panelists – Speakers and Chairperson of Power-Gen conference.



TEEAM Council Members at Power-Gen Mr Lawrence Lai and Ir Yong Ah Huat.



Show of support – Officials at TEEAM booth at Power-Gen Asia.



Visitors at Power-Gen exhibition – A cross section of the hall.



















Save in Energy

Korea Power Forum

delegation of leading vendors from the Korea Electric Power Corporation (KEPCO) and Korea Electrical Manufacturers' Cooperative (KEMC) was in Kuala Lumpur last October seeking business partnership with Malaysian companies. Business matching meetings and a technical forum themed "Green Growth with Smart Grid" were held on 17th October 2011 at Berjaya Times Square.

The event was organised by KEPCO & KEMC and was supported by Malaysia-Korea Technology Center (MYKOR), Malaysian Industry-Government Group for High Technology (MIGHT), TNB and TEEAM. The Korean delegation hoped to share their experiences and knowledge with the local business community in the E&E sector while seeking business opportunities.

TEEAM President, Engr Fu Wing Hoong led a TEEAM delegation to the opening ceremony and thereafter members attended business matching meetings with the Koreans. TEEAM hoped that the event will establish smart partnerships between members of TEEAM and KEPCO & KEMC.

At the opening ceremony, KEMC and TEEAM signed an MOU to jointly promote business cooperation between members of both organisations. KEMC and TEEAM hope to exchange market information on the E&E industry between Korea and Malaysia.

Some 127 one-to-one business matching meetings were organised between the local business entrepreneurs and the twenty Korean companies.



Opening ceremony - VVIPs on stage.



MOU signed & sealed — (right) Engr Fu Wing Hoong (TEEAM President) and Mr Lee Jae-Kwang (KEMC Chairman) completed the MOU signing. Looking on are (from left) Mr Kim Jong-Ho (KEPCO Executive Vice President), YBhg Dato' Ir Azman Mohd (TNB COO/Executive Director) and Mr Abdul Halim Mohd Bisri (MIGHT Vice President).

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Hangang Mechatronics CO., Ltd www.hangangups.com	Uninterruptible power system, automatic voltage regulator
Kwang Myung Electric Co., Ltd www.kmec.co.kr	Switchgear, GIS & C-GIS
Seojin Electrical Metal Co., Ltd www.sjeleco.com	Copper (aluminium) connector, copper busbar, CU base for computer cooler
Koryo Electric Co., Ltd www.koryeo1.com	Switchgear
Pyungil Co., Ltd www.pyungil.com	Polymer insulator & bypass system
Gum Sung Electric & Controls Co., Ltd www.igsec.co.kr	Switchgear
Koryo Electric Wire Co., Ltd www.koryocable.co.kr	Power cable, insulated wire
Procom Systems Co., Ltd www.procom.co.kr	Digital fault recorder, current transformer tester, power transformer tester
Editech Co., Ltd www.editech.co.kr	Phase finder system, digital voltage recorder
Hajung Ind Inc www.ha-jung.com	Insulated power cable cover (ICC)
Vision Light Co., Ltd www.visionlight.co.kr	LED bulb lamp, LED tube light, LED down light, LED stage light
KLES Inc Plumber www.kles.kr	Total management system for hanger and piping
Hwachon Plant Co., Ltd www.hcplant.co.kr	Penstock
Asian Power & Energy Corp www.apecorp.org	Circuit breaker
Bethel Engineering Co., Ltd www.bteng.net	Magic grating
STB Co., Ltd www.stbchip.co.kr system	Lithium secondary battery BMS (battery management for emergency power source)



Support from TEEAM – (front row from left) Mr Ho Khai Hong (Honorary Secretary), Council Members: Mr Ooi Eng Guan, Ir Chang Yew Cheong & Mr Liang Kok Boon, and Mr Chong Chee Siong (Committee Member).



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.... Continue Korea Power Forum



Networking – (from left) Mr Michael Kang of Kwang Myung Electric and Mr Jeffrey Ng & Mr Loh Sai Hoe of Wisepro.



All smiles – (from left) Mr Chong Yoon Koon (TEEAM Council Member), Dr Michael Lim (PDS Global Business Adviser), Engr Narendren Rengasamy (NCCIE Treasurer), Mr Ooi Eng Guan (TEEAM Council Member) and Mr Hong Byung Chul (PDS Global Chairman).



For the album — Ir Yong Ah Huat (TEEAM Council Member) and Mr Suresh Kumar Gorasia (Past President and International Affairs Chairman).



TEEAM officials – (from left) Mr Chong Chee Siong, Ir Steven Ng Khoon Hwa, Mr Ong Ah Cheong, Mr Liang Kok Boon, Mr Chong Yoon Koon, Mr Ho Khai Hong and Dato' Ir Lee Peng Joo.

One-to-one business matching meetings













Planet Lighting Medical ULED Examination Light

TEEAM 60th ISSUE

TEEAM Specialised Group – Manufacturing

by the Chairman, Mr Yap Ching Kiat.

Technical Report on LED for Road Lighting

In recent years, Light Emitting Diode (LED) has been marketed aggressively as the light source that is energy efficient, has longer life span, green and cost effective. However, experiences with LED products for road lighting have been so far generally negative especially the long life or reliability aspect. This misconception has prompted TEEAM to take the initiative to carry out a study on the suitability of LED for road lighting.

A Working Group was established consisting of stakeholders, lighting experts, academia and consultants to evaluate the suitability of LED light source for road lighting as it involves the safety and security of road users; the use of public funds to provide/maintain/operate the systems; and the environmental impact.

The Working Group has finalised its study and came up with a technical report that gives recommendations on the suitability of LED for road lighting in Malaysia. According to the findings, there is no advantage in using LED for road lighting with present best available technology. In fact it uses 10 to 15% more energy, and cost wise it is more expensive by 2 to 5 times, and it is 5 to 12.5 times more expensive on the maintenance cost over a 20-year life span usage.

The conclusion from the report is that LED innovation can be offered as an alternative light source in many lighting areas; however, for road lighting, there is no advantage at the moment. As technology evolves quickly, we hope that in time to come, LED may prove to be efficient for road lighting. This report is the first edition and it will be reviewed by the Working Group every four to six months depending on the development in LED technologies. Please refer to page 107 of the Suara for full details of the technical report.

TEEAM has so far briefed the Minister of Energy, Green Technology and Water; Minister of Housing and Local Government and the Energy Commission on the findings in the technical report.

Proposed Best Innovation Award

The Council proposed to present "The Best Innovation Award" in the coming 60th anniversary of TEEAM which will be celebrated on 8th September 2012. The proposed award is to give recognition to TEEAM manufacturing members for their innovation. The application will be opened once the application form is finalised.

The Need of a Full Fledged National Electro-technical Testing Laboratory

TEEAM has raised the above issue at many platforms be it at ministerial level dialogues or government agencies' meetings that we need such important infrastructure facility to propel the manufacturing industry. Currently there is a lack of facilities to test power equipment such as switchgears, transformers and switchboards. We believe domestic investment in the manufacture of such equipment will increase to make Malaysia a major exporter if high power/high voltage tests are also made available. Beside testing domestic products, a full fledged laboratory is needed to carry out conformity assessment of important products to enable the implementation of mandatory standards.

Market Surveillance on Regulated Products

Regular meetings on market surveillance and enforcement must be carried out to ensure local manufacturers are competing on a level ground in the home market. Imported non-compliant products can easily find its way into the market. Hence, local manufacturers must ensure imported products are also complying strictly to



Yap Ching Kiat

the regulation. For effective enforcement of regulations, TEEAM members of regulated products must push forward for market surveillance to provide market information to the authority for actions to be taken. Hence, I would like to see members taking a pro-active role in this.

National Minimum Wages

The government has recently announced the implementation of the national minimum wages and we have voiced our deep concerns from the E&E industry's perspective to YAB Prime Minister.

While we support the government's proposal to implement the national minimum wages, we are concerned that the proposed minimum wage of between RM800 to RM1,000 would result in huge and sudden increase in wages and labour related costs. Most of our manufacturing members will be affected.

An employee has a much higher "Take Home Pay" after including overtime, incentives, allowances and bonuses. Hence, there is an urgent need to define "Minimum Wage" which we called "Basic Salary" so that everyone is clear.

TEEAM is of the view that any increase in wages must be linked to an increase in productivity which is achieved through training and upgrading of skills. As productivities need time to be achieved, the minimum wage increase should not be drastic but likewise be staggered. Minimum wage must also differ according to geographical location due to difference in cost of living.



TEEAM Manufacturing Committee — (seated from left) Ir Rocky H T Wong (Technical Adviser), Mr Yap Ching Kiat (Chairman), Mr K Subramaniam (Vice Chairman), Ms Theresa Lam (Secretary) and Mr Simon Leong (Committee Member). (standing from left) Mr Anthony Ng (Committee Member), Mr Por Teong Eng (Committee Member), Mr Glenn Tiong (Committee Member), Ms Winnie Khong (Executive Secretary), Mr Tan Sean Chee (Committee Member) and Mr Willy Wong (Committee Member). Some Committee Members are not in the photo.



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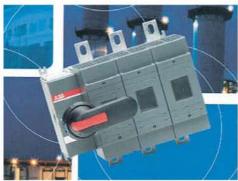
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